BALANCE SHEET
Quarter 2/ 2010

| Assets | Unit: VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | EXP | Ending Balance | Beginning Balance |
| A. CURRENT ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 7.473.723.820.005 | 5.912.318.174.867 |
| I. Cash and cash equivalents | 110 | V. 01 | 619.639.835.542 | 452.890.418.245 |
| 1. Cash | 111 |  | 382.328.402.733 | 396.090.318.245 |
| Inclde |  |  |  |  |
| - Money sent by investors in securities transactions |  |  |  |  |
| - Money trustee's investment |  |  |  |  |
| 2. Cash equivalents | 112 |  | 237.311.432.809 | 56.800.100.000 |
| - Include: Money trustee's investment |  |  |  |  |
| II. Short-term financial investments | 120 |  | 440.547.454.075 | 135.968.237.354 |
| 1. Short-term investments | 121 | V. 02 | 497.816.932.556 | 161.661.759.266 |
| 2. Short-term investment of trustee investment |  | V .03 |  |  |
| 3. Provision for devaluation of short-term investments (*) | 129 |  | (57.269.478.481) | (25.693.521.912) |
| III. Short-term receivables | 130 | v. 08 | 6.380.650.332.123 | 5.283.174.717.437 |
| 1. Trade accounts receivable | 131 |  | 1.407.326.002.651 | 968.017.172.725 |
| 2. Advances to supplier | 132 |  | 48.562.572.803 | 48.846.899.978 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 135 |  |  |  |
| 5. Other receivables | 138 |  | 5.133.806.587.131 | 4.433.360.774.820 |
| 6. Provision for short-term bad receivables (*) | 139 |  | (209.044.830.462) | (167.050.130.085) |
| IV. Inventories | 140 |  | 152.603.410 | 151.944.467 |
| V. Other current assets | 150 |  | 32.733.594.855 | 40.132.857.364 |
| 1. Short-term prepaid expenses | 151 |  | 32.044.135.530 | 39.997.288.614 |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4. Other current assets | 158 |  | 689.459.325 | 135.568.750 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 4.582.437.075.658 | 4.717.536.781.870 |
| I. Long-term receivables | 210 | V. 11 |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 210 |  | 7.778.514.217 | 10.362.942.469 |
| 1. Tangible fixed assets | 221 | V. 06 | 5.825.121.609 | 7.433.294.150 |
| - Historical cost | 222 |  | 30.542.766.807 | 29.554.031.508 |
| - Accumulated depreciation (*) | 223 |  | (24.717.645.198) | (22.120.737.358) |
| 2. Finance leases fixed assets | 224 |  |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation (*) | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 07 | 1.930.092.608 | 2.906.348.319 |
| - Historical cost | 228 |  | 13.460.586.105 | 13.460.586.105 |
| - Accumulated depreciation (*) | 229 |  | (11.530.493.497) | (10.554.237.786) |
| 4. Construction in progress expenses | 230 |  | 23.300.000 | 23.300.000 |
| III. Property Investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 | V. 02 | 4.494.905.445.434 | 4.623.060.963.764 |
| 1. Investment in subsidiary company | 251 |  |  |  |
| 2. Investment in joint venture | 252 |  |  |  |
| 3. Long-term security investments | 253 |  | 4.506.992.063.779 | 4.631.178.660.264 |
| - Securities available for sale | 254 |  | 4.506.992.063.779 | 4.631.178.660.264 |
| - Securities held to date due | 255 |  |  |  |
| 4. Other long-term investment | 258 |  | 1.669.064.655 | 20.000.000.000 |
| 5. Provision for devaluation of long-term finance investments (*) | 259 |  | (13.755.683.000) | (28.117.696.500) |
| V. Other long-term assets | 260 |  | 79.753.116.007 | 84.112.875.637 |
| 1. Long-term prepaid expenses | 261 | V. 04 | 40.351.772.558 | 45.374.814.785 |
| 2. Deferred income tax assets | 262 |  | 32.316.112.686 | 32.316.112.686 |
| 3. Deposit fund payment | 263 | V .05 | 6.581.974.763 | 5.918.692.166 |
| 4. Others | 268 |  | 503.256.000 | 503.256.000 |
| TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 12.056.160.895.663 | 10.629.854.956.737 |


| Capital source | Code | EXP | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 9.800.699.534.840 | 9.274.785.870.989 |
| I. Current liabilities | 310 |  | 7.800.639.918.871 | 7.274.672.714.380 |
| 1. Short-term borrowing and debts | 311 | V. 12 | 99.250.000.000 | 157.500.000.000 |
| 2. Trade accounts payable | 312 |  | 24.000.000 | 24.000.000 |
| 3. Advances from customers | 313 | V. 10 |  |  |
| 4. Taxes and liabilities to State budget | 314 | V. 11 | 26.163.232.058 | 52.570.048.526 |
| 5. Payable to employees | 315 |  | 2.514.881.063 | 6.993.262.050 |
| 6. Payable expenses | 316 | V. 09 | 441.948.957.009 | 322.398.865.577 |
| 7. Accounts payable-Affiliate | 317 |  |  |  |
| 8. Payable to securities transactions | 320 |  | 238.107.288.100 | 300.317.617.281 |
| 9. Payable to dividend, original capital and interest bonds | 321 |  | 24.830.112.065 | 6.741.938.337 |
| 10. Payable to organization issuing securities | 322 |  |  |  |
| 11. Other short-term payables | 328 | V. 13 | 6.967.801.448.576 | 6.428.126.982.609 |
| 12. Provision for short-term liabilities | 329 |  |  |  |
| II. Long-term liabilities | 330 |  | 2.000.059.615.969 | 2.000.113.156.609 |
| 1. Long-term accounts payable-Trade | 331 |  |  |  |
| 2. Long-term accounts payable-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  | 2.000 .000 .000 .000 | 2.000 .000 .000 .000 |
| 5. Capital trustee received long-term investment | 335 | V. 14 |  |  |
| 6. Deferred income tax | 336 |  |  |  |
| 7. Provision for unemployment benefit | 337 |  | 59.615 .969 | 113.156.609 |
| 8. Provision for long-term liabilities | 338 |  |  |  |
| 9. Provision for compensation for investors | 339 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 2.255.461.360.823 | 1.355.069.085.748 |
| I. Capital sources and funds | 410 | V. 15 | 2.245.699.702.493 | 1.354.933.964.677 |
| 1. Paid-in capital | 411 |  | 2.120 .000 .000 .000 | 1.200.000.000.000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock (*) | 414 |  | (470.000) |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development funds | 417 |  | 18.592.075.761 |  |
| 8. Financial reserve fund | 418 |  | 7.746.698.234 |  |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained after-tax profit | 420 |  | 99.361.398.498 | 154.933.964.677 |
| II. Budget sources | 430 |  | 9.761.658.330 | 135.121.071 |
|  |  |  |  |  |
| TOTAL RESOURCES | 440 |  | 12.056.160.895.663 | 10.629.854.956.737 |

OFF BALANCE SHEET ITEMS
Quarter 2/ 2010

| Items | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| 1. Leasehold assets | 001 |  |  |
| 2. Materials and goods kept or processed for others | 002 | 2.461.582.148.684 | 2.251.649.593.828 |
| 3. Goods deposited by others | 003 |  |  |
| 4. Bad debts already treated | 004 | 7.772.688.636 | 8.633.926.361 |
| 5. Foreign currencies | 005 |  |  |
| 6. Deposit stocks | 006 | 9.277.148.260.000 | 7.875.541.530.000 |
| 6.1 Securities transactions | 007 | 8.459.512.450.000 | 6.732.239.940.000 |
| 6.1.1 Securities transactions by deposit members | 008 | 150.883.020.000 | 80.144.170.000 |
| 6.1.2 Securities transactions by indigenous customers | 009 | 8.043.447.090.000 | 6.497.012.990.000 |
| 6.1.3 Securities transactions by foreign customers | 010 | 265.182.340.000 | 155.082.780.000 |
| 6.1.4 Securities transactions of other organizations | 011 |  |  |
| 6.2 Stock exchange halt | 012 |  |  |
| 6.2.1 Stock exchange halt by deposit members | 013 |  |  |
| 6.2.2 Stock exchange halt by indigenous customers | 014 |  |  |
| 6.2.3 Stock exchange halt by foreign customers | 015 |  |  |
| 6.2.4 Securities suspended from trading by other institutions | 016 |  |  |
| 6.3 Stock flag | 017 | 595.894.800.000 | 955.575.330.000 |
| 6.3.1 Securities pledged by member depository | 018 |  |  |
| 6.3.2 Stock flag by indigenous customers | 019 | 595.894.800.000 | 955.575.330.000 |
| 6.3.3 Securities pledged by foreign customers | 020 |  |  |
| 6.3.4 Securities pledged by other organizations | 021 |  |  |
| 6.4 Stock hold | 022 |  |  |
| 6.4.1 Custody of securities depository member | 023 |  |  |
| 6.4.2 Stock hold by indigenous customers | 024 |  |  |
| 6.4.3 Stock hold by foreign customers | 025 |  |  |
| 6.4.4 Hold securities of other organizations | 026 |  |  |
| 6.5 Securities for payment | 027 | 32.610.100.000 | 39.006.900.000 |
| 6.5.1 Securities for payment by deposit members | 028 | 13.000.000 | 214.000.000 |
| 6.5.2 Securities for payment by indigenous customers | 029 | 32.597.100.000 | 38.655.500.000 |
| 6.5.3 Securities for payment by foreign customers | 030 |  | 137.400.000 |
| 6.5.4 Securities transactions for payment of other organizations | 031 |  |  |
| 6.6 Securities blockade withdrawal wait | 032 | 160.220.000 | 769.360 .000 |
| 6.6.1 Securities blockade pending withdrawal of depository member | 033 |  |  |
| 6.6.2 Securities blockade of customers waiting to withdraw domestic | 034 | 160.220 .000 | 769.360.000 |
| 6.6.3 Securities blockade pending withdrawal of foreign customers | 035 |  |  |
| 6.6.4 Blockade withdrawal pending securities transactions other organizations | 036 |  |  |
| 6.7 Securities transactions waiting | 037 |  |  |
| 6.7.1 Securities transactions of members waiting custody | 038 |  |  |
| 6.7.2 Securities transactions of customers waiting in the country | 039 |  |  |
| 6.7.3 Securities transactions pending foreign customers | 040 |  |  |
| 6.7.4 Securities transactions pending transactions other organizations | 041 |  |  |
| 6.8 Securities deposit guarantee loans | 042 | 188.970.690.000 | 147.950.000.000 |
| 6.8.1 Securities collateral loan guaranteed by member depository | 043 |  |  |
| 6.8.2 Securities deposit guarantee loans for domestic customers | 044 | 188.970.690.000 | 147.950.000.000 |
| 6.8.3 Securities deposit guarantee loans of foreign customers | 045 |  |  |
| 6.8.4 Securities deposit guarantee loans other organizations | 046 |  |  |

### 6.9 Securities transactions fix

 Include:7.1 Securities transactions
7.1.1 Securities transactions of depository member
7.1.2 Securities transactions by indigenous customers
7.1.3 Securities transactions of foreign customers
7.1.4 Securities transactions of other organizations
7.2 Securities suspended from tradin
7.2.1 Securities suspended from trading by member depository
7.2.2 Securities suspended from trading by domestic customers
7.2.3 Securities suspended from trading by foreign customers
7.2.4 Securities suspended from trading by other organizations
7.3 Securities pledged
7.3.1 Securities pledged by member depository
7.3.2 Securities pledged by domestic customers
7.3.3 Securities pledged by foreign customers
7.3.4 Securities pledged by other organizations
7.4 Securities custody
7.4.1 Custody of securities depository member
7.4.2 Hold securities of domestic customers
.4.3 Hold securities of foreign customers
7.4.4 Hold securities of other organizations
7.5 Securities pending payment
7.5.1 Pending payment of the securities depository member
7.5.2 Securities pending the payment of domestic customers
7.5.3 Securities pending the payment of foreign customers
7.5.4 Securities transactions for payment of other organizations
7.6 Securities blockade withdrawal wait
7.6.1 Securities blockade pending withdrawal of depository member
7.6.2 Securities blockade of customers waiting to withdraw domestic
7.6.3 Securities blockade pending withdrawal of foreign customers
7.6.4 Securities blockade pending withdrawal of other organizations
7.7 Securities transactions fix
8. Securities depository customer has securities

## 9. Buy individual securities

## 10. Securities depository company has securities

11. The entrusted securities auctions

| 047 |  |  |
| :---: | :---: | :---: |
| 050 | 101.001.040.000 | 94.471.010.000 |
| 051 | 100.798.040.000 | 94.205.010.000 |
| 052 | 22.610.150.000 | 24.564.600.000 |
| 053 | 78.187.890.000 | 69.640.410.000 |
| 054 |  |  |
| 055 |  |  |
| 056 |  |  |
| 057 |  |  |
| 058 |  |  |
| 059 |  |  |
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| 063 |  |  |
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| 065 |  |  |
| 066 |  |  |
| 067 |  |  |
| 068 |  |  |
| 069 |  |  |
| 070 |  |  |
| 071 | 203.000.000 | 266.000.000 |
| 072 |  |  |
| 073 | 203.000.000 | 266.000.000 |
| 074 |  |  |
| 075 |  |  |
| 076 |  |  |
| 077 |  |  |
| 078 |  |  |
| 079 |  |  |
| 080 |  |  |
| 081 |  |  |
| 082 | 1.070.960.000 | 538.300.000 |
| 083 |  |  |
| 084 | 1.443.455.800.000 | 1.765.021.810.000 |
| 085 |  |  |
|  |  |  |
|  | 13.292.030.897.320 | 11.995.856.170.189 |

## INCOME STATEMENT

Quarter 2/ 2010
Unit: VND

| Items | Code | Note | Quarter 2 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 |  | 404.102.182.251 | 269.191.287.069 | 799.445.432.625 | 464.368.644.475 |
| Include: |  |  |  |  |  |  |
| - Revenue per active stockbroker | 01.1 |  | 17.173.906.726 | 17.980.853.488 | 29.075.783.570 | 20.857.824.682 |
| - Revenue activities Investment securities, capital contribution | 01.2 |  | 139.227.156.839 | 102.816.023.141 | 264.645.063.316 | 276.270.269.733 |
| - Revenue guarantees issued securities | 01.3 |  | 3.025.000.000 | 5.520.000.000 | 3.025.000.000 | 11.050.910.636 |
| - Revenue agents issuing securities | 01.4 |  | 4.983.013.697 | 243.287.671 | 4.988.443.879 | 440.547 .945 |
| - Revenue Management category of investment company fund management | 01.5 |  |  |  |  |  |
| - Revenue from consulting activities | 01.6 |  | 98.863 .637 |  | 98.863 .637 |  |
| - Revenue save up stocks | 01.7 |  |  |  |  |  |
| - Revenue activities trustee auction | 01.8 |  |  |  |  |  |
| - Revenue for the use tax assets | 01.9 |  |  |  |  |  |
| - Others revenue | 01.10 |  | 239.594.241.352 | 142.631.122.769 | 497.612.278.223 | 155.749.091.479 |
| 2. Deductions | 02 |  | 4.934 .292 | 58.841.975 | 54.496 .439 | 117.818.068 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 \text { ) }}$ | 10 |  | 404.097.247.959 | 269.132.445.094 | 799.390.936.186 | 464.250.826.407 |
| 4. Cost of goods sold | 11 |  | 373.692.539.320 | 216.647.961.164 | 660.333.680.877 | 380.665.461.262 |
| Include: |  |  |  |  |  |  |
| - Direct costs business stock | 11.1 |  |  |  |  |  |
| - Expenses for provision of securities | 11.2 |  |  |  |  |  |
| 5. Gross profit | 20 |  | 30.404.708.639 | 52.484.483.930 | 139.057.255.309 | 83.585.365.145 |
| 6. General and Administrative Expenses | 25 |  | 8.714.653.079 | 8.235.457.984 | 14.530 .060 .582 | 12.284.016.766 |
| 7. Net operating profit ( $\mathbf{3 0}=\mathbf{2 0 - 2 5 )}$ | 30 |  | 21.690.055.560 | 44.249.025.946 | 124.527.194.727 | 71.301.348.379 |
| 8. Other Income | 31 |  |  | 8.151 .000 |  | 9.747 .910 |
| 9. Other Expenses | 32 |  |  |  |  | 105.000 |
| 10. Other profit ( $40=\mathbf{3 1 - 3 2 )}$ | 40 |  |  | 8.151 .000 |  | 9.642.910 |
| 11. Profit from joint venture | 50 |  |  |  |  |  |
| 12. Total profit before tax ( $60=30+40+50$ ) | 60 |  | 21.690.055.560 | 44.257.176.946 | 124.527.194.727 | 71.310.991.289 |
| 13. Current corporate income tax expenses | 61 |  |  | 13.394.376.015 | 25.709.284.792 | 13.394.376.015 |
| 14. Defered corporate income tax expenses | 62 |  |  |  |  |  |
| 15. Profit after tax (70=60-61-62) | 70 |  | 21.690.055.560 | 30.862.800.931 | 98.817.909.935 | 57.916.615.274 |
| 16. Income to pay for AgriBank Securities Joint Stock Coporation |  |  |  |  |  | 0 |
| 17. Shareholders receive profit |  |  |  |  |  |  |
| 1. Earning per share | 80 |  | 0,01 | 0,01 | 0,05 | 0,03 |

## CASH FLOW STATEMENT

Quarter 2/ 2010 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 2/ 2010 | Quarter 2/2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 124.527.194.727 | 44.257.176.946 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 521.984 .578 | 3.125.666.524 |
| Provisions | 3 |  | 21.321.997.489 | 38.706.598.411 |
| Unrealized foreign exchange difference loss/gain | 4 |  |  |  |
| Loss/gain from investment | 5 |  | (369.045.966.352) | (208.242.086.493) |
| Interest expenses | 6 |  | 306.384.450.389 | 119.812.231.744 |
| 3. Operating profit before the changes of current capital | 8 |  | 83.709.660.831 | (2.340.412.868) |
| Changes in accounts receivable | 9 |  | (318.254.647.242) | 165.487.541.022 |
| Changes in inventories | 10 |  | (71.054.035.390) | 553.923.132.450 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | (106.683.344.248) | 1.540.379.102.038 |
| Changes in prepaid expenses | 12 |  | 7.553.755.652 | (10.851.333.591) |
| Paid interest | 13 |  | (29.434.417.615) | (720.000.000.000) |
| Paid corporate income tax | 14 |  | (23.638.562.556) |  |
| Other receivables | 15 |  |  |  |
| Other payables | 16 |  | (93.714.231) | (1.893.327.763) |
| Net cash provided by (used in) operating activities | 20 |  | (457.895.304.799) | 1.524.704.701.288 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  |  |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 559.463.597 | 1.855.412.450 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (211.991.134.000) | (1.182.994.397.127) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 124.002.952.140 |  |
| Net cash used in investing activities | 30 |  | (87.428.718.263) | (1.181.138.984.677) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 920.000.000.000 |  |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | (470.000) |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  | (3.125.000.000) |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (119.999.530.000) |  |
| Net cash (used in) provided by financing activities | 40 |  | 796.875.000.000 |  |
|  |  |  |  |  |
| Net cash during the period ( $50=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 251.550.976.938 | 343.565.716.611 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 232.832.479.671 | 643.593.873.162 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 |  | 484.383.456.609 | 987.159.589.773 |

